

A CLOSER LOOK

BS Commerce



THE UNIVERSITY OF ARIZONA
UA South

Commerce

The Bachelor of Science Degree in Commerce is a unique University of Arizona South degree. It is different from a traditional business program in it provides a complete overview of the business world, rather than a specific focus, such as accounting or marketing. Students learn the theoretical components of commerce, and practice the application of those theoretical components in a simulated business environment.

Sample Courses in the Program

Understanding the World of Commerce: Written Argumentation of Commerce; The Target Market and Distribution Channels; Local, National, and Global Economic and Financial Systems; Sustainable Commerce; Transportation and Supply Systems in Commerce.

Organizations as Decision Systems in Commerce: Oral Argumentation of Commerce; Manufacturing, Retail, and Service Process Systems; Market Planning, The Organization and Employment Environment; Trade and Business Control Systems.

Decision Making for Regional Commerce: Decision Making in the Regional Commerce Environment; Quantitative Tools to Assist Business Decision Processes.

Practitioners of Regional Commerce: Data, Information and Knowledge Integration for Regional Commerce; Use and Maintenance of Technology Support Systems.



What are the Requirements to Enter the Program?

The Commerce program requires a supplemental program application in addition to admission to the University of Arizona. The minimum requirements include:

- Associates of Business including completion of 60 or more transferable credits from a regionally accredited institution
- A minimum 2.75 GPA in your transferable coursework
- Resume
- Goal Statement

Please contact us if you have any questions about the admission process and/or to receive a pre-evaluation of your previously taken coursework to ensure your eligibility and readiness for the program. Visit uas.arizona.edu/admissions for further application instructions.

Career Outlook

This degree prepares graduates for job opportunities in potential career areas such as:

- Marketing and Public Relations
- Electronic Commerce
- Financial Management
- Administration
- Banking

Sample Employers

- Media and Communications
- Transportation and Logistics Companies
- Government Agencies
- Insurance and Credit Companies
- Manufacturing
- Research Institutes

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Fast Facts

Why study Commerce at UA South?

This program is accredited by the Association of Advance Collegiate Schools of Business (AACSB) – the highest standard of Achievement for business schools, worldwide

How many UA South students stay in their local community? 90 %

Where is this program offered?

The Commerce program is offered in Douglas, Nogales, Pima County, Sierra Vista, and Yuma.

About Faculty:

Dr. Eric Mapp is an Assistant Professor and Director of Commerce at UA South. He holds a doctorate in Management with a specialty in Leadership and Organizational Change; his MBA in International Business; and his Bachelor's in Personnel Administration. Dr. Mapp's current academic research interests include Leadership, Leadership Competencies, and Leadership Development.

Average Job Salary Range

As more students pursue their degree in Commerce, there is a growing need to illuminate the best career paths in the field:

Auditor and Accountant	\$39,600 - \$62,900
Management Analyst	\$43,900 - \$78,500
Investment Fund Manager	\$51,400 - \$99,500
Banking Center Manager and Branch Manager	\$58,100 - \$107,200
Operations Research Analyst	\$40,600 - \$71,900
Loan Officer	\$32,100 - \$58,000
Personal Financial Advisor	\$32,800 - \$66,600
Budget Analyst	\$45,400 - \$69,100
Labor Union Business Agent	\$50,000 - \$65,000

Sources of Information: United States Department of Labor: Bureau of Labor Statistics (2011)



Academic Advisors

Sierra Vista – (520) 458-8278	Online – (520) 626-1702
Santa Cruz County – (520) 287-8632	Pinal County – (520) 840-4878
Douglas – (520) 439-6882	Pima County – (520) 626-1702

Questions?

For more information, reach out to a UAS representative.

You can find one in your area by visiting our website at:

<http://www.uas.arizona.edu>